

#HowToRobot

Connecting the World of Robots

Connect your robot & automation business to a world of buyers

#HowToRobot is the world's first and largest digital robot hub. Our mission is to make robotics easily accessible for buyers and connect them with the right suppliers.

→ [Get started on HowToRobot.com/join](https://www.howtorobot.com/join)

How does HowToRobot.com work?



Customers looking for you

Buyers of automation solutions use our platform to actively look for the right suppliers and solutions.



Global market access

Your company will be exposed to end-customers from all parts of the world.



Tailored matchmaking

When your expertise matches the needs of the customer, our platform will connect you.

"I like #HowToRobot because it makes it easy for businesses to understand and use robots. The platform helps customers make the right decisions about robots."

— Michal Nevěřil, Managing Director, PILZ

What are costumers looking for?



Components

Components or parts for a robot solution.



Training

Employees need upskilling.



Service

Repair or ongoing maintenance of a robot solution.



Change

New functionality or adjustment of robot solution.



Consultancy

Advisory services for purchasing and implementing robots.



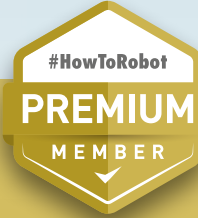
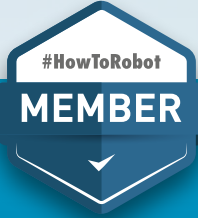
Solutions

Integrated robot and automation solutions.

What does it cost?

FEATURES

	Member	Premium Member
Company profile in the Supplier Directory	✓	✓
Edit basic company information	✓	✓
Get featured in future market reports	✓	✓
Read customer Requests for Quotes (RfQ's)	✓	✓
Send Quotes to customers *	✗	✓
Show your products in the Marketplace	✗	✓
Read customer requests for solutions **	✗	✓
Create your own robot brand	✗	✓
Get listed as official reseller of other brands	✗	✓

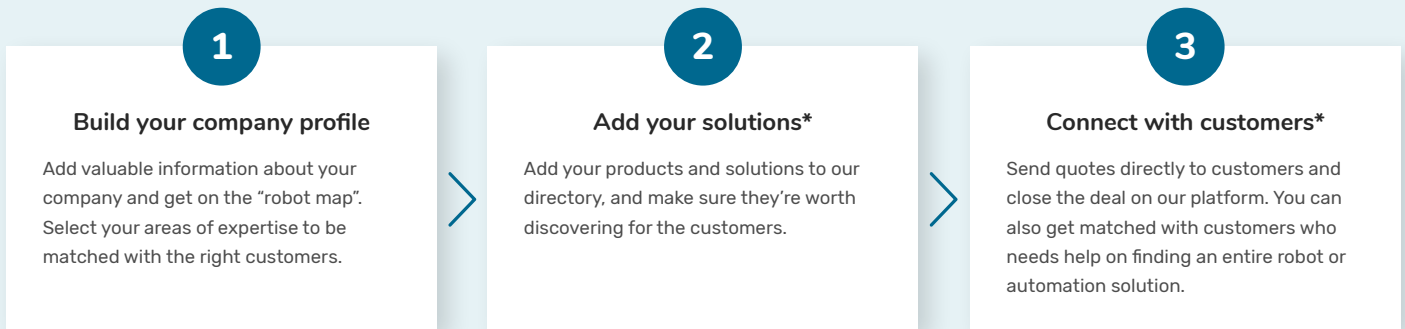


* Sending Quotes to customers: Sending quotes is included in your Premium Membership. We only charge you when a deal goes through. The fee is 5 % of the agreed price.
 ** Sending an answer to customers looking for complete automation solutions costs a fee of €25 per answer (Premium Membership required).

Who can join?

- ✓ Manufacturers of robots or automation products
- ✓ System integrators
- ✓ Distributors
- ✓ Advisors and consultancies
- ✓ Manufacturers of sub-components used in robot and automation solutions

It only takes 3 steps



* Premium membership required

A great directory of professionals



+15.000 more suppliers on HowToRobot.com